



# 1-GIG ULTRAFAST INTERNET SERVICE



## INVESTMENT HIGHLIGHTS (TSX.V: UBN)

Owns and operates 200 km of fibre optic network in southern BC passing through Vancouver, Burnaby, Surrey, Coquitlam, North Vancouver and Victoria, B.C.

Low cost, high-margin service provider delivering 1,000 Mbps (1 Gig) internet service to both residential and commercial customers:

- > That is more than 10x faster than competitors' fastest residential speed and up to 66x faster than today's average residential speed.
- > Improved quality of service for downloads, streaming, gaming and crystal clear high definition and 4K streaming video.

Independent valuations put the market value of Urban's fibre network at \$14-\$30 million vs. market capitalization of ~\$4.6 million (Dec 2015).

Municipal Partnerships include City of Coquitlam (2015) and four others in development for 2016 - leverage municipal partnership to cover network expansion into municipal markets.

Exempt Broadcasting Distribution Undertaking (BDU) - up to 20,000 TV subscribers.

New management team since April 2014 has significant industry expertise and successful track record in telecommunications and technology industries.

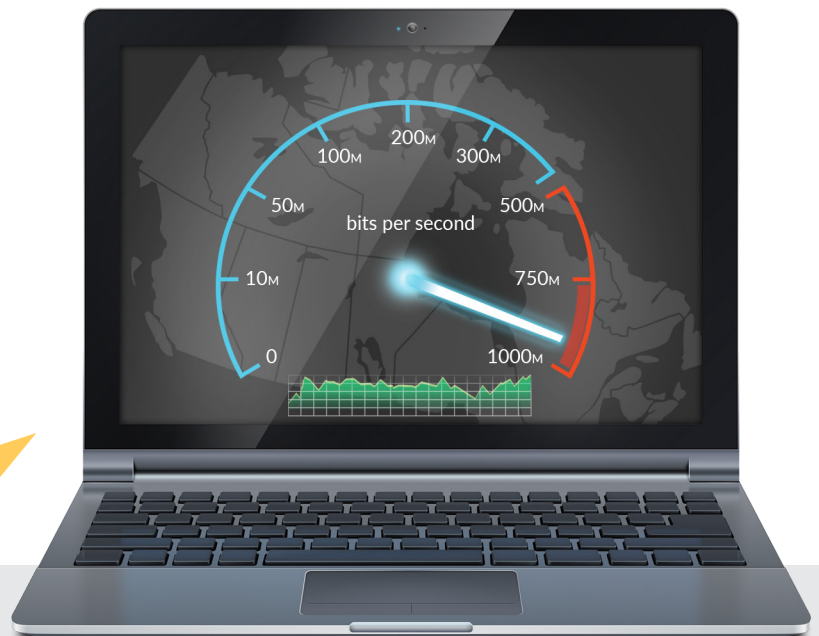
~\$10.4 million in non capital tax losses (tax shield).

## CORPORATE PROFILE

Urban Communications Inc. ("Urban" or "Urbanfibre") is a telecommunications company listed on the TSX Venture Exchange. Urban currently owns and operates the largest independent fibre network in southern BC stretching over 200 km and passing through the largest municipalities including Vancouver, Burnaby, Surrey, Coquitlam, North Vancouver and Victoria.

Urban is a Canadian Radio-Television and Telecommunications Commission (CRTC) registered non-dominant carrier providing residential, business and government internet connectivity, business cloud services and over-the-top (OTT) television content delivery.

**Ultra High Speed Gigabit Internet Service in Vancouver**



### MANAGEMENT TEAM

John A. Farlinger - Chairman and CEO  
Mike Schmidt - President  
Jon Paul Janze - VP, Product  
Tom Samplonius - VP, Technology  
Geoff Hultin - VP, Corporate Sales

### BOARD OF DIRECTORS

John A. Farlinger  
Richard Earle  
Mike Schmidt  
Leslie E. Maerov  
Aasim Saied

### INVESTOR RELATIONS

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### HEADQUARTERS

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## KEY EXECUTIVE MEMBERS



**John A. Farlinger**  
Chairman; CEO

Veteran technology executive with over 20 years of experience in telecom, operations, technology, and finance. Past tenures include:

- CEO, Titan Communications/Galaxy Multimedia Inc
- CEO & President, Adzilla (Silicon Valley) Inc.
- COO, Quanta Investments Inc. (Seattle)
- CFO, Lavalife



**Mike Schmidt**  
President

20 years sales and marketing experience. Past tenures include:

- VP, Business Development, TeliPhone Corp
- CEO, Uniserve Communications Corp. (TSX.V:USS)
- VP, Sales & Marketing, Parasun Technologies Inc.



**Jon Paul Janze**  
VP of Product Marketing

20 years experience in technology product marketing and product management. Past roles include:

- Head of Product Marketing, Global Email Security Provider, Fusemail
- Director, Product Management, Sutus Inc.
- Director of Marketing, Titan Communications/Galaxy Multimedia Inc.
- Director, Product Development Group, Adzilla (Silicon Valley) Inc.



**Tom Samplonius**  
VP of Technology

Seasoned Internet technologist, specializing in ISP technology and operations with 20+ years experience. Past roles include:

- Director Product Development, Telephone Navigata-Westel
- VP Engineering, Titan Communications/Galaxy Multimedia Inc.
- VP Network Operations & Technology, Uniserve Com. Corp. (TSX.V:USS)
- VP of Technology, Superb Internet



**Geoff Hultin**  
VP Corporate Sales

Over 20 years of sales, business development and product management experience in the telecom sector. Previous Positions include:

- Lead Unified Communications and Collaboration sales efforts in BC, MTS Allstream,
- Infrastructure Solutions Product Manager, Bell Canada,
- Managing Director, Consumer Strategy, Telus

## URBAN'S FIBRE OPTIC NETWORK IN VANCOUVER, BC

Built 1996-2008 and paid for by prepaid leases.

Municipal partnerships increase fibre access at lower capex and with faster time to market

### Total addressable market within network:

- ✓ 920,000 households with unique dwellings
- ✓ 79,267 businesses with unique locations

### Units within 500M of existing fibre:

- ✓ 178,301 residential dwellings
- ✓ 16,029 commercial locations

UrbanFibre can easily reach 60+ million square feet of commercial space



Significant Footprint in Underserved Areas

### SHARE STRUCTURE

January 1 2016\*

Common Shares in Issue	65,539,965
Option Pool Outstanding	5,577,500
Warrants Outstanding	45,971,390
Embedded Warrants	807,275
Fully Diluted Share	117,896,130
Management Ownership	>20%